



Expanding Businesses

Growth Solutions Guide

For established businesses entering new markets, adding services, increasing customer volume, or scaling teams and operations.

Three Core Business Solutions

TSSi helps businesses strengthen growth and revenue, improve customer experience and service, and build systems, people, and performance. Each solution is customized to the organization's current stage, goals, challenges, and scope of support.

1. Growth, Revenue & Market Expansion

Starting at \$6,500 | 90-day expansion engagement

Designed to help businesses pursue the right opportunities, strengthen revenue systems, and expand with greater clarity and discipline.

What this engagement includes: comprehensive growth and expansion assessment, one 120-minute executive discovery and strategy session, revenue-stream, service, and pricing review, market expansion and opportunity analysis, customer and industry segment evaluation, sales pipeline and lead-conversion review, marketing positioning review, revenue concentration and risk review, recurring-revenue opportunity development, retention and reactivation strategy, strategic partnership and referral development, new market or territory-entry planning, CRM and sales-pipeline recommendations, customized 30-, 60-, and 90-day roadmap, six 60-minute executive implementation calls, and up to 10 customized sales or outreach tools.

Expected outcomes: clearer expansion priorities, stronger sales and revenue systems, improved market focus, and a measurable 90-day implementation plan.

2. Customer Experience & Service Excellence

Starting at \$8,500 | 120-day customer experience engagement

Ideal for organizations that need consistent customer experiences across teams, departments, locations, or channels.

What this engagement includes: comprehensive customer experience assessment, one 120-minute executive and leadership discovery session, review of the complete customer journey, multi-team or multi-location service consistency review, onboarding and communication assessment, response-time and follow-up evaluation, complaint and service-recovery review, customer feedback and satisfaction evaluation, retention, loyalty, and referral review, review of customer-facing scripts, emails, and messaging, development of company-wide service standards, up to eight customer experience tools, one 90-minute leadership customer experience session, two



90-minute team training sessions for up to 25 participants, six 60-minute leadership implementation calls, and customized 30-, 60-, 90-, and 120-day roadmap.

Expected outcomes: more consistent service delivery, clearer customer-facing standards, improved communication and complaint resolution, and a customer experience model that scales.

3. Systems, Leadership & Organizational Performance

Starting at \$12,500 | six-month organizational development engagement

For expanding organizations that need stronger systems, leadership alignment, workflow consistency, and clearer accountability.

What this engagement includes: comprehensive organizational and operational assessment, one 120-minute executive discovery session, review of departments, workflows, and responsibilities, role clarity and leadership communication review, accountability and performance-system evaluation, customer, project, lead, and task-management review, bottleneck and duplication assessment, responsible AI and automation opportunity review, development or revision of up to 10 SOPs, accountability and performance framework development, leadership and departmental scorecards, two 90-minute executive leadership sessions, two 90-minute team-development sessions for up to 25 participants, biweekly 60-minute implementation calls, monthly executive performance reviews, and customized 30-, 60-, 90-, and 180-day roadmap.

Expected outcomes: stronger operational structure, improved leadership alignment, better accountability and reporting, and systems prepared to support continued expansion.

Investment note: All prices are starting investments. Final pricing may vary based on business size, number of employees or locations, project complexity, customization, training needs, travel requirements, and the amount of implementation support requested.

Book Your Live Consultation Today

Let TSSi help you identify the right solution for your business and create the next practical step for growth.

[Book My Live Consultation](#)
[Take the Free Business Assessment](#)

“Commit your works to the Lord, and your plans will be established.” - Proverbs 16:3